



IntelliPeak Solutions, Inc. (IPS)

Streamlined 8(a) Sole Source Contracts

8(a) Regulations: Federal law allows Agencies to award sole source contracts to the SBA on behalf of an eligible 8(a) firm of their choice. Contracts can be awarded in limits up to \$6.5 million for manufacturing NAICS codes and \$4 million for all other contracts.

IntelliPeak Solutions, Inc. is a SBA 8(a) Program Participant and Veteran-Owned Small Business that specializes in technical and consulting services. Our primary focus is to provide best-in-class technology and business or mission process recommendations to derive the maximum IT efficiencies out of an organization's hardware and software investments. With over 30 years of combined Federal information technology experience, IntelliPeak Solutions, Inc. is uniquely positioned to provide the vendor-agnostic assistance, guidance, and recommendations that many customers require today in order to maximize the efficiencies derived from their information technology investments.

Company Information:

DUNS Number: 078308882
CAGE Code: 6LXM9
SBA 8(a) Program Participant
Veteran Owned Small Business
Primary NAICS Code: 541512
(Computer Systems Design Services).

Areas of Expertise:

- Network & Security Assessment Services
- Data Center Architecture Services
- Modeling & Simulation Services
- Business Process Optimization Services
- Hardware/Software Implementation Services
- Systems Integration Services
- Training Services

How to award a streamlined 8(a) Sole Source Contract:

1. Discuss project with IPS and establish the technical and service requirements, a time frame, and a price estimate.
2. Contact your Contracting Officer (KO), Agency Small Business Specialist, or Ms. Valerie Robinson, SBA Business Opportunity Specialist supporting IPS, for assistance and provide a package that includes the requirements description, estimated period of performance, applicable NAICS code, anticipated dollar value, etc. in accordance with FAR19.804-2 "Agency Offering". (IPS can help you prepare this package.)
3. The KO will send an Offering letter to the SBA requesting permission to conduct sole source negotiations with IPS. (IPS will have already alerted Ms. Robinson to expect the package in order to expedite the process.)
4. The SBA confirms eligibility of IPS and authorizes the negotiations.
5. The KO negotiates with IPS.
 - Simplified Acquisition efforts do not require a Technical proposal; the KO sends a RFQ to IPS requesting cost proposal; upon receipt, KO negotiates cost and terms with IPS.
 - If the estimate exceeds the Simplified Acquisition Threshold, the KO sends RFP to IPS requesting technical and cost proposals; upon receipt, KO negotiates cost and terms with IPS.
6. Upon completion of negotiations, KO prepares a contract award document and sends to IPS for signature.
7. Upon receipt of the executed contract from IPS, the KO signs the contract and sends a copy to the SBA.
8. Contract performance begins.

The entire acquisition process should take two weeks or less.

Point of Contact (Small Business Administration)

Ms. Valerie Robinson, US SBA, Business Opportunity Specialist
Phone: (410) 244-3353 E-Mail: valerie.robinson@sba.gov
SBA E-Mail for Urgent Assistance: mdofferletters@sba.gov

Point of Contact (IntelliPeak Solutions, Inc.)

Mr. Phil Flores, IntelliPeak Solutions, Inc. (IPS), President & CEO
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