



IntelliPeak Solutions, Inc.

CONTACT INFORMATION:

www.intellipeaksolutions.com
A SBA 8(a), Veteran and Minority-Owned Small Business

info@intellipeaksolutions.com

Main FAR Clause

Subpart 7.4: Equipment Lease or Purchase

Applicable FAR Clauses:

52.232-23, 52.232-19, 52.217-9, 52.212-4, 52.229-1

Lease to Own Program (LTOP)

The Customer makes regular scheduled payments over the term of the lease with ownership of the equipment transferring to the Customer at the end of the lease term.

Lease With Option to Purchase (LWOP)

Following the term of scheduled payments, the Customer has the option to purchase the equipment at a specified price or return it to the leasing company.

Key Benefits of Leasing

- Little to no initial CAPEX required.
- Can change the funding line to OPEX versus CAPEX.
- Periodic technology refreshes can be written into the terms.
- Payment plan can be built to accommodate your organization's budget cycle.
- New requirements can be added as necessary, with adjustments to the payment plan made accordingly.
- Hardware, Software, and Professional Services costs can be written into the lease terms.

Leasing Options

Today, there are many technology solutions available that can not only meet an organization's technology requirements, but also provide significant value to the organization in the form of improved workplace efficiency, cost-savings on the technology infrastructure, and overall return on investment. However, in today's challenging economy, the initial investment involved with acquiring the best technology solutions for an organization can be extremely overwhelming when considering the upfront investment and capital expense that is frequently required to make the best technology investment for the long-term success and operation of an organization.

The IntelliPeak Solutions Team has listened to our customers' concerns and our team has discovered a unique approach to ensuring that our customers' technology acquisition requirements do not hit a roadblock simply because of the initial upfront cost of the technology investment. IntelliPeak Solutions offers a variety of leasing options that meet the needs of our customers' various technology lifecycle management requirements. Our unique leasing options can help an organization acquire new cost-effective technology solutions, transition from existing equipment to the latest technology, and provide the lifecycle management of the technology solutions to ensure an organization's technology infrastructure is operating at peak performance. IntelliPeak's goal is to help an organization increase the return on the initial technology investment, reduce overall risk associated with these investments, and ensure the organization has the best-in-class technology solutions in order to ensure that current and future communication and application capabilities can support the organization's mission or business objectives.

With the unique leasing options that IntelliPeak offers, our team can ensure that the initial technology investment is the right one for an organization, ensuring that the solution is the best-in-class and able to assist in achieving an organization's long-term goals and objectives. Additionally, IntelliPeak's leasing options provides an organization with the ability to work within the current operational budget while still being able to purchase the best solution, even if the purchase price is higher than the currently available capital for an outright purchase.

IntelliPeak's leasing options ensure that an organization is able to not only acquire the best and most complete solution for the organization, but also ensures that the lifecycle management process continues to maintain high-value technology solutions for an organization from initial implementation through operational transition. By transitioning outdated technology products to the most up-to-date technology and professional services options, an organization will maintain the best-in-class technology infrastructure. This transition enables an organization to refresh technology as the needs arise instead of purchasing net new equipment with each technology update.

For Federal Government customers, the unique leasing options that IntelliPeak can offer to an organization are approved and discussed in the FAR (Subpart 7.4). We are excited to talk with your organization about the various leasing and payment plan options we can offer to help you achieve your technology support and infrastructure goals. Please contact us at leasing@intellipeaksolutions.com, so we can learn about your technology requirements and provide your organization with the best-in-class recommendations for your organization's long-term success.